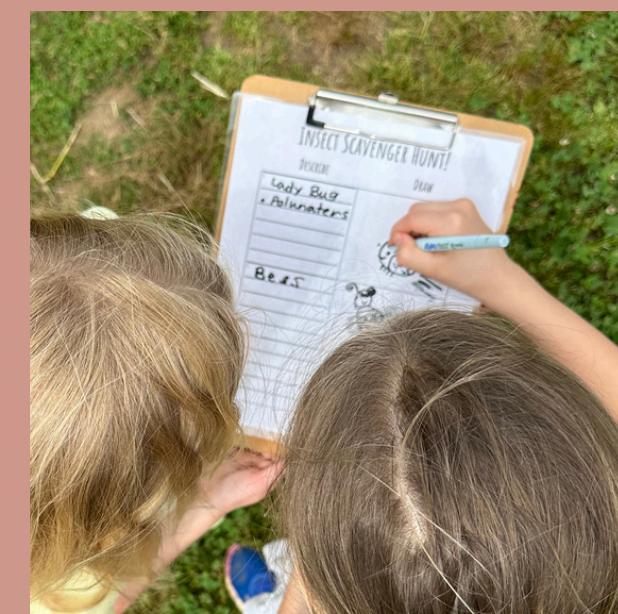




[www.shalomfarms.org](http://www.shalomfarms.org)  
[development@shalomfarms.org](mailto:development@shalomfarms.org)  
(804) 220-0025



**2024 ANNUAL REPORT**



# LETTER FROM THE EXECUTIVE DIRECTOR

Dear Friends,

Banner years don't always come with banner happenings but Shalom Farms' 15 year anniversary was certainly one for the history books!

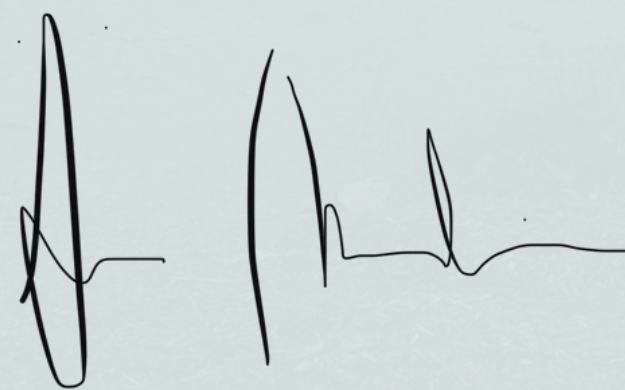
We began 2024 with two new vans for our distribution team, allowing us to run concurrent Mobile Markets in separate locations, expanding our reach and increasing accessibility – especially in the evenings when so many of our customers shop. Customized refrigeration meant freshly harvested produce stayed cool and high quality, even on the hottest of summer days. With cargo van capacity to pack what was needed, we were able to host more community food skills and clinical partner Produce Rx classes with more partners throughout the city.

Partnership was a central focus for us in 2024, with year two of our strategic plan asking us to fill gaps, expand impact and work in tandem with our larger food justice ecosystem. That means we grew less poundage but grew and distributed greater variety and volume, adjusting our farm operations to concentrate on what we grow best and investing in our regional food system by purchasing additional produce and products from our local peer farmers to meet the needs of our clients and customers. Because of these shifts we were able to add eggs, cherry tomatoes, jam and even chicken (!) to the market offerings for the first time. We were also able to pursue new horizons, securing our first federal grant for Produce Rx programming, which launches in 2025.

And 2025 promises to be another banner year. A gorgeous community pavilion and expanded greenhouse and acreage are completed at Northside, with an outdoor kitchen and community event series coming soon, cementing Northside's place as a production, distribution and community hub. We're launching field research projects and pilot partnerships at Powhatan. We're bringing additional products to Mobile Market and reaching new customers through our member/supporter pricing system, centralized locations and incentive programs.

As we begin the final year of our strategic plan, we will keep doing what we do best, and we will continue to grow. We are constantly learning and adapting our programs to meet the ever-varying needs of our community. What you've helped us build at Shalom Farms isn't charity; it's neighbors helping neighbors. We are committed to finding opportunities to strengthen our partnerships, working towards a more equitable food system in Richmond for us all. I am so grateful to be doing this work with all of you.

Thank you,



Anna Ibrahim  
Executive Director





# 2024 BOARD

- Sharon Blount, Chair  
Community Volunteer
- Johanna Gattuso, Vice Chair\*  
Grassroots Health Advisors,  
LLC
- Darren Broughton,  
Treasurer  
Altria
- Steve Russo  
Community Volunteer
- Elesha Belke  
Capital One



- Eric Clay\*  
The Community  
Foundation for a Greater  
Richmond
- Tamara Young-Elmore\*  
Community Volunteer
- Jennifer Wicker\*  
Community Volunteer
- Jeff Fender^  
Performance Food Group
- Ellen Robertson\*  
Richmond City Council
- Lou O'Boyle  
Community Volunteer



\* We are deeply grateful for the dedicated service of our departing board members.

^ In memoriam, we honor Jeff Fender, who passed away in early 2025. His presence and contributions will be greatly missed by all who knew him.



# + 2025 INCOMING BOARD

- John Casciano  
Markel
- Carrie Edwards  
Retired/Volunteer
- Jill Gaynor  
Retired/Volunteer
- Reuben Essandoh  
Capital One
- Tarra Moxley  
Marsh McLennan Agency
- Sam Schwartz  
Public Affairs Consultant
- Melvin Watkins  
M&T Bank
- Charlotte Woodfin  
Family Physician/Woodfin





# 2024 STAFF + 2025 INCOMING STAFF

## PRODUCTION STAFF

Seyra Whitney- Farm Manager (Powhatan)  
Amber Albee- Farm Manager (Northside)  
Leigh Salvucci- Production Coordinator (Powhatan)\*  
jei-si - Production Coordinator (Northside)\*  
Shaddai Randolph - Packing Associate (Powhatan)\*  
Kathleen Macias - Packing Associate (Northside)\*  
Tyler Thornton - Production Specialist (Powhatan)^  
Vinson Pierce - Production Specialist (Northside)^  
Ayanna Swan - Production + Packing Coordinator (Northside)^

## ENGAGEMENT STAFF

Hannah Wittwer- Volunteer + Education Director  
Arin Burke- Volunteer, Education, and Outreach Coordinator\*  
Marc Charbonier- Volunteer + Education Coordinator (Northside)  
Jana Hertzog - Volunteer + Education Assistant\*  
Mia Chand- Volunteer + Education Assistant (Northside)  
Hunter Burke- Volunteer + Education Assistant (Powhatan)\*  
Claire Harper - Volunteer + Education Associate (Northside)^



## DISTRIBUTION STAFF

Alistar Harris- Network Engagement Director  
Jason Muckle- Community Engagement Manager  
Margot Brown- Mobile Market Coordinator  
Teyla Haynes- Mobile Market Associate\*  
Stephanie Peramas - Mobile Market Associate  
My'Kal Lofton - Produce RX Manager^

## ADMINISTRATIVE STAFF

Änna Ibrahim- Executive Director  
Erin Lingo - Chief of Staff  
Latavia Taylor- Operations Director  
Alisha Gallini - Office Manager^  
Rainey Niklawski- Development Director  
Melissa Batchelor Warnke- Communications + Events Coordinator\*  
Demarqcuis Henderson - Development + Administrative Coordinator\*  
Ash Hobson - Communications Manager^

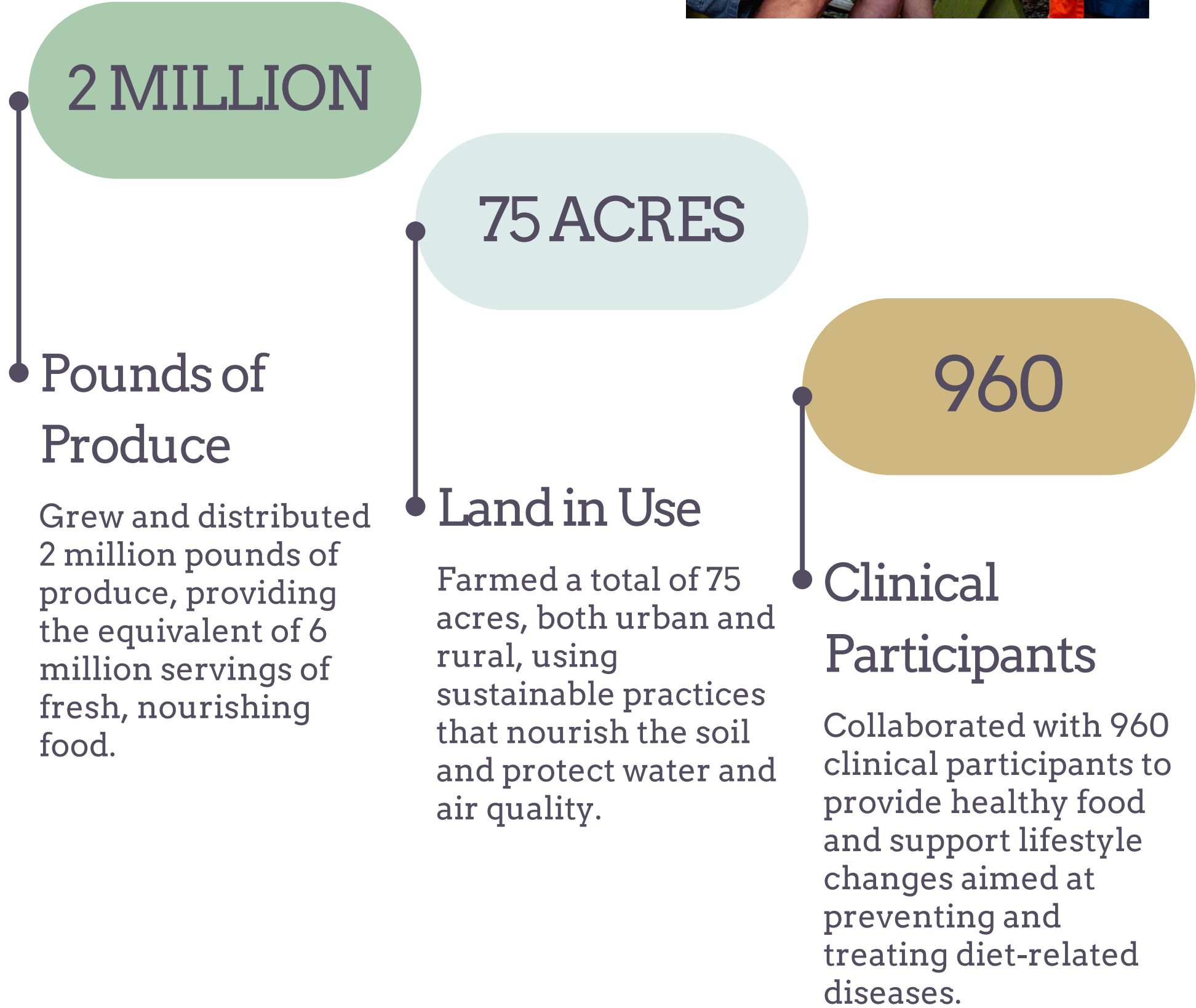
\*A heartfelt thank you to those who moved on to other opportunities.

^A warm welcome to those entering this work with us in 2025!



# OUR 15TH ANNIVERSARY

For 15 years, Shalom Farms has supported Richmond by growing high-quality produce and bringing it to neighborhoods in Northside, East End, and Southside, where access to fresh food can be limited.





# NEW VANS

Thanks to the generous support of our donors, we purchased two new vans at the end of 2023 to enhance our programming, and we've already put them to work in 2024!



Of maintenance costs by reducing the reliance on our aging box truck.



## Additional Mobile Market

We were able to expand to additional locations and simultaneously operate two Mobile Markets!



## Additional Demonstrations

Hosted at Mobile Markets and in the community.



# SPECIAL THANKS TO:

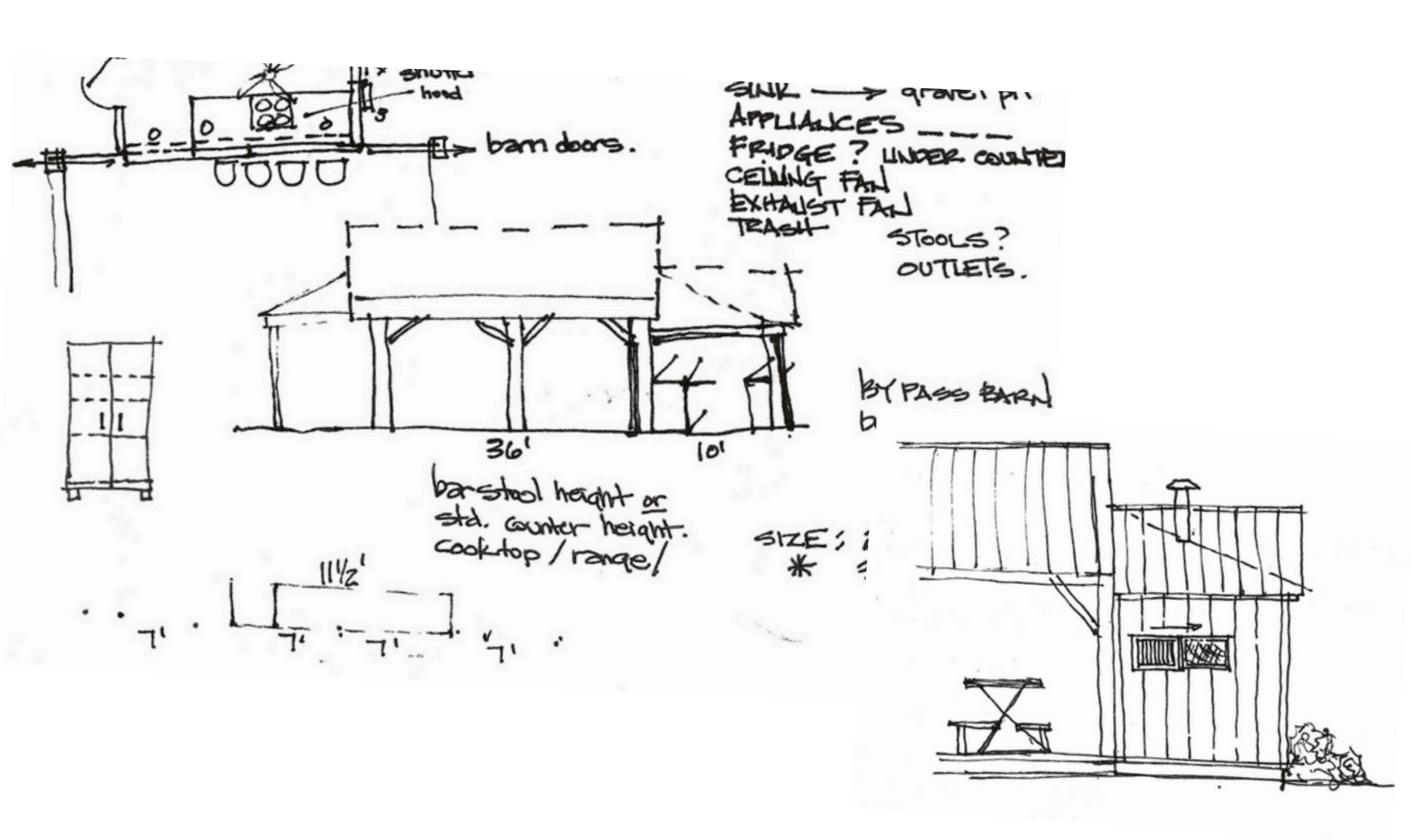
Midas of Richmond  
Beirne Carter Foundation  
Richmond Memorial Health Foundation  
First Presbyterian Church  
Nan Leake and Jon Shepherd





# COMMUNITY PAVILION

We're thrilled to celebrate the new community pavilion at our Northside farm and the lasting impact it will have. This dynamic gathering space will serve as a catalyst for bringing people together, fostering collaboration, and creating shared experiences that strengthen our community.



# SPECIAL THANKS TO:

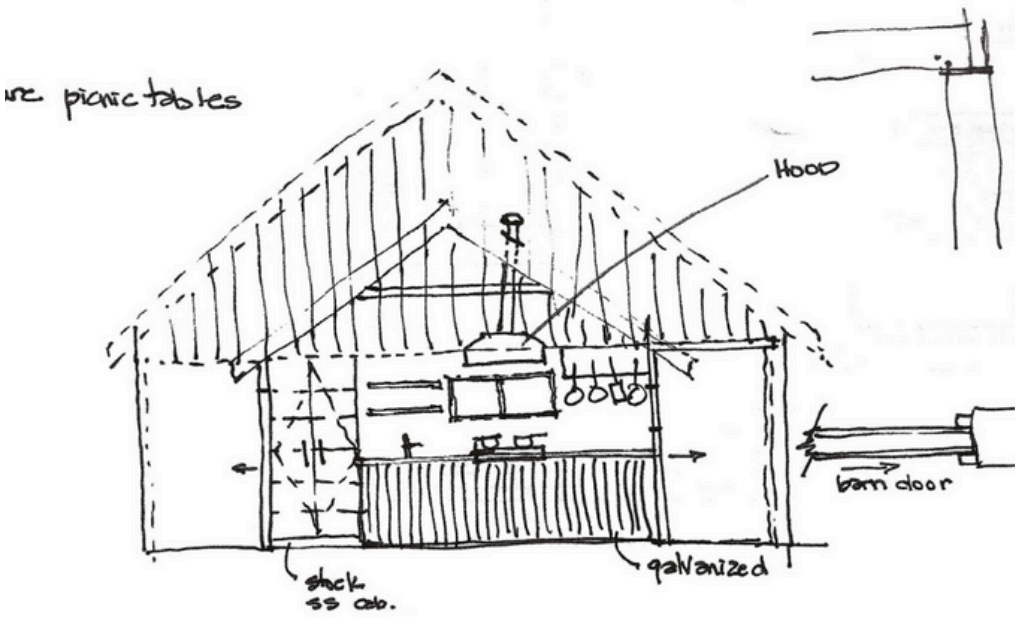
Robins Foundation  
Union Presbyterian Seminary  
Beth & Eric Hilscher  
Add A Deck  
Basinger Brothers  
Anonymous Donor



1

## Outdoor Kitchen

Looking ahead, we're excited to complete this pavilion by outfitting it into an accessible learning space, offering food skills classes and much more!



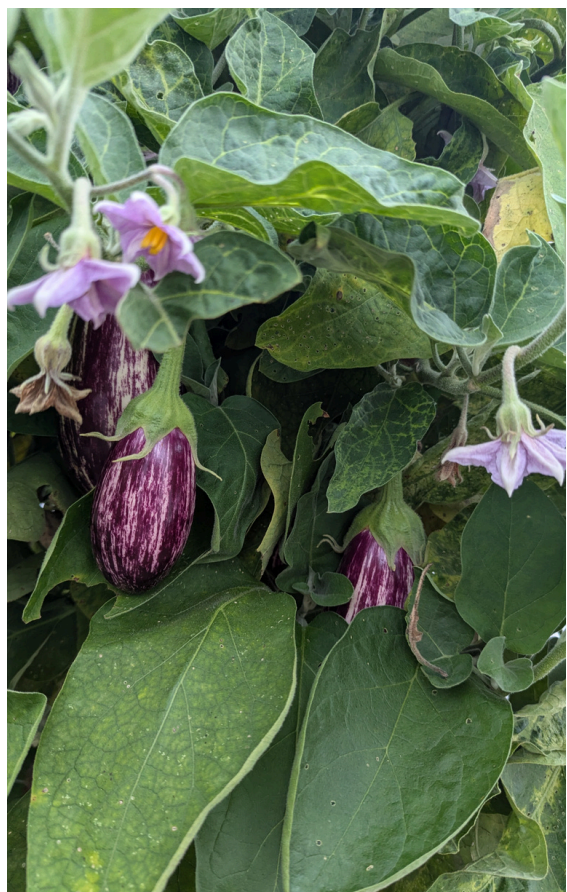


# ON THE FARMS

Spanning 20 acres, our farms are invaluable assets to Shalom Farms, each operating in its own unique yet complementary way.

In 2024, Northside farm evolved into more than just a production space—it became a vibrant community food hub. With a significant increase in yield, producing 10% more than previous years, the farm's role expanded beyond growing. Produce from both of our farms, as well as from local and regional partners, converged at Northside. Here, our Mobile Market fleet loaded up, and our mutual aid and food pantry partners gathered their orders. The farm also welcomed visitors for a variety of experiences, including tours, workshops, volunteering, and events. We were proud to host the RVA Black Farmers Market, further strengthening community connections.

At Powhatan farm, we launched our first-ever winter growing season, ahead of the winter Mobile Markets set for 2025. All six high tunnels were filled with cold-hardy crops, ready to nourish our community and extend the growing season by nine weeks.



## Varieties of Produce Grown

We grow produce that reflects the diverse cultural tastes and traditions of Richmond's communities, ensuring that the food we provide meets the needs of people from all backgrounds.

2,528

471,141

## Servings of Produce

From kale and tomatoes to okra, our farms consistently grow fresh, nutritious, and locally sourced produce to nourish the Richmond community.





# VOLUNTEERS & EDUCATION

Volunteers are the heart of our organization.

In 2024, volunteers played an essential role across our farms, Mobile Markets, events, and in the office. They helped bring fresh food to the community and supported our mission in countless ways. We also welcomed more field trip participants than ever before, engaging learners at both our Northside and Powhatan farms with hands-on experiences tied to K-12 SOL curriculum.

Additionally, we hosted 11 workshops, bringing in local experts to share valuable skills—from pickling to tea blending—further strengthening our community connections.



## Field Trip Visitors

Learners of all ages visited our farms and munched on fresh produce while exploring topics from pollinators all the way to biodiversity.

15,474

## Volunteer Hours

That's the equivalent of an additional 7 full time employees!

5,469

## Volunteers Visits

Community members helped with everything from planting seeds and setting up Mobile Markets to stuffing envelopes.

2,852





# MOBILE MARKET

In 2024, thanks to our second Mobile Market van, we were able to be in more locations than ever before—some at the exact same time.

Locations included Highland Park Senior Apartments, Dominion Place Senior Apartments, Lincoln Mews Apartments, VCU Massey Cancer Center, Bon Secours Sarah Garland Jones Center, Manchester YMCA, Mosby Court, Bon Secours Care-A-Van @ Ramsey Memorial UMC, Broad Rock Public Library, Stonewall Senior Apartments, Fulton Neighborhood Resource Center, Winchester Greens, Broadrock Elementary School, Southwood Apartments, and North Ave Public Library.

11+

## Producers Supported

Through value-add food and produce purchases from: 4P Foods Collective, La Botanica, Agriberry, Rudy's Produce, Real Roots Farm, Blackbird Farms LLC, Happily Natural Day, FT Valley Farm, Deer Run Farm, Esther Manor Farm, and Dayum Jam.



455

## Mobile Markets

Our new vans made it possible to be in multiple places at one time—giving us the opportunity to host more Mobile Markets than ever before!

1,465

## SNAP/EBT Transactions

Shoppers using SNAP benefits not only pay the lowest price, but they also receive Virginia Fresh Match, which reduces the cost by an additional 50%.

## Supporter Transactions

Our tiered pricing system allows shoppers to choose "Member" pricing for more affordable produce, or "Supporter" pricing if they'd like to help subsidize the cost for others.

2,711





# PRODUCE RX & FOOD SKILLS EDUCATION

In 2024, we partnered with organizations like VCU Ryan White Clinic, VCU Massey Comprehensive Cancer Center, VCU School of Nursing Mobile Health and Wellness Program, and Bon Secours Community Health Program to provide produce prescriptions and food skills classes. These programs supported individuals managing chronic illnesses and seeking to use food as a tool for better health.

Additionally, we offered cooking classes at community locations like Robinson Theater, along with demonstrations at our Mobile Markets, food pantry partners, and the RVA Black Farmers Market.



**DID YOU KNOW WE  
HAVE A YOUTUBE  
CHANNEL? CHECK IT  
OUT FOR FARM &  
KITCHEN EDUCATION!**



## Produce Rx Participants

Through our clinical partnerships, we supported individuals on their health journeys by connecting them with food skills education, fresh produce, and vouchers for the Mobile Market.

104

## Hours of Instruction

From food skills cooking classes to demonstrations at our Mobile Markets and beyond, over 1,182 learners benefited from these educational opportunities.

4

## Produce Rx Clinic Partners

These partnerships will help us as we launch the 2025 version of Produce Rx supported by the USDA National Institute of Food and Agriculture.

179





STATEMENT OF ACTIVITIES

Support and Revenue

Public Support	\$1,344,913	\$1,389,897
Contributions In Kind	\$58,835	\$55,235
Payroll Protection Program		
Revenue	\$130,203	\$122,049
<b>Total Public Support and Revenue</b>	<b>\$1,533,951</b>	<b>\$ 1,567,181</b>

Expenses

Administrative	\$346,942	\$286,933
Fundraising	\$139,802	\$120,672
Total Supporting Expenses	\$486,745	\$407,605
Programs	\$948,098	\$1,205,614
<b>Total Expenses</b>	<b>\$1,434,842</b>	<b>\$1,613,219</b>

Change in Net Assets

\$99,109 (\$46,038)

STATEMENT OF FINANCIAL POSITION

Assets

Cash	\$641,931	\$516,184
Receivables	\$342,757	\$66,967
Prepaid Expenses	\$24,654	\$24,654
Property & Equipment	\$489,538	\$503,539
<b>Total Assets</b>	<b>\$1,498,880</b>	<b>\$1,111,344</b>

Liabilities and Net Assets

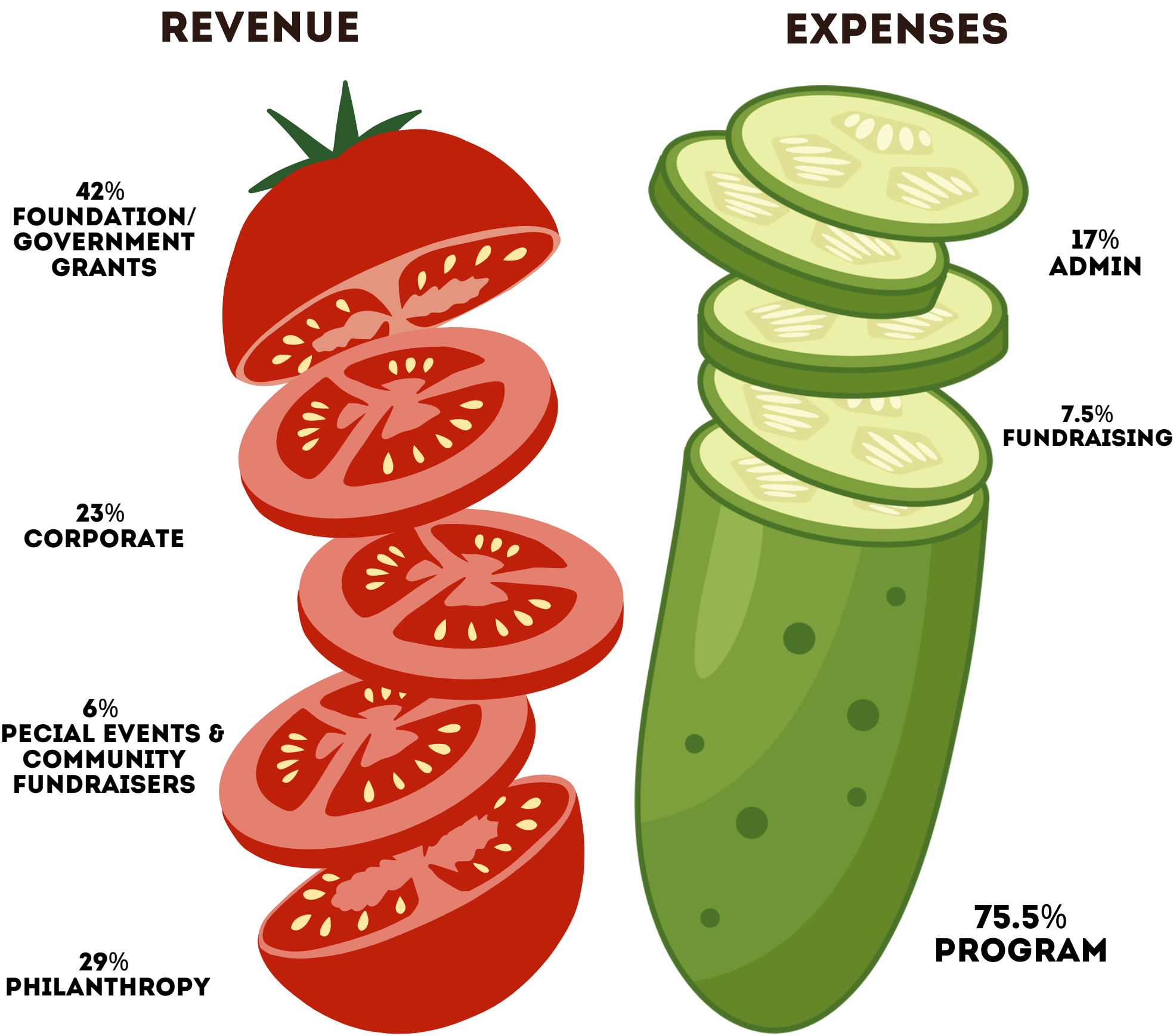
Accounts Payable	\$23,528	\$19,851
Other Liabilities	\$360,377	\$20,504
<b>Total Liabilities</b>	<b>\$383,905</b>	<b>\$40,355</b>

Net Assets

W/Out Donor Restrictions	\$961,034	\$987,889
W/Donor Restrictions	\$48,307	\$83,100
Total Net Assets	\$1,009,341	\$1,070,989
<b>Total Liabilities and Net Assets</b>	<b>\$1,498,880</b>	<b>\$1,111,344</b>

\*unaudited financials

2024 SNAPSHOT FINANCIALS



Several years of detailed financial statements are available on our website:  
<https://shalomfarms.org/who-we-are/#financials>



# STAFF HIGHLIGHT

## HANNAH WITTWER ENGAGEMENT DIRECTOR

- 2025 is Hannah's 9th season at Shalom Farms
- Adores bugs
- Loves pranks and scavenger hunts



### **Hannah on why she's passionate about her work:**

"People deserve access to the outdoors and exposure to agriculture. It is such a privilege to be a part of the joy, discovery and healing that happen on the farms when folks come out to work, learn and play with us."





# DONOR SUPPORT

Michael Abatzis	Blessed Driving School LLC	Robert Jackson	Dr. Richard Creasy and Mrs. Susan Creasy	Kathie and Bill Falls	Jim & Cynthia Gunson
William Acklen	Sharon and Brian Blount	Brian Carmichael	James Creegan	Heather Farber	Ms. Lisabeth Guthrie
Actuarial Benefits & Design Company	Blue Lotus Laser	Gwendolyn Carney	Melanie and Guy Crittenden	Steven Farber and Ann Jewell	Mikayla Haefele
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	CarMax		Estes Foundation	Nick Griguts	Thomas Jefferson III and Mary Anne Jefferson
			Wilhelmina Estrada	Paula and Harold Grimes	
			EXODUS Office Installations	Erica Gumaer-Maille	
				Lorrie Gunn	



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Matthew and Therese Mandina	Mt Pisgah United Methodist	Douglas Pulsifer	Anna Scott	Sherry Stanley	UMW
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Kimberly Marr	Muhammad's Temple of Islam	Nancy Rachlis & Greg Faust	Second Presbyterian Church	Thomas Steinauer	Truist
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Sarah Masters	Jennifer Nelson	Derek Redwine	Yujie Shan	Mrs. Melanie Stoudt	United Healthcare Group (UHG)
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	Megan Noakes	Mr. and Mrs. Nelson Reveley	Theresa Sheffler	Kumiko Suzuki	Auxiliary
	Joel and Becky Jane Nuckols	Kimberly Reynolds	Nancy Sheliga	Joan Swift	United Methodist Women
		Linda Rhodes	Shelton H. Short, Jr. Trust	Hannah Tackett and Alden Walters	United Way of Greater
					Richmond & Petersburg



VCU Massey Comprehensive  
Cancer Center  
Mary Ellen Vernon  
Heather Vickery  
Virginia Credit Union, Inc.  
Kathleen and Robert Volpicelli  
Todd Wagenheerst  
Judith Waldron  
Walmart #3869  
Walmart #6343  
Walmart #7032  
Walmart Corporate Giving  
Walmart Facility #7174  
Patrick and Jody Walsh  
Cherie Warfield  
Summer Warner and Max  
Newcamp  
David Waters  
We Care Fund  
John Weatherford  
Laurie Weeda  
Jay Wells  
Steven Welton  
Sarah Werner  
Michael Wertz  
West Louisa United Methodist  
Women  
West Point UMC  
Sarah Westmoreland  
Katherine Whalen  
Matthew and Andrea Wherry  
Bill and Nancy White  
Gail and Bill White  
Kimberly White  
Mikel Whitney  
Dr. and Mrs. James Wickham  
Loren and Loren Wilcox  
Wiley Wilson  
Colleen Wilhelm  
William and Evalane Slaughter  
Family Fund  
Betsy Williams  
Steven Williams  
Adam and Melinda Willoughby-  
Knox  
Leah Wilson  
Jennifer Winston  
Pete Winters  
Kathryn Witt  
Walter and Karen Wittwer  
William Wojohn and Mia Zachary  
Daniel Wolfe  
Terri Halperin and Alexander  
Wolman  
Women of St. Stephen's

Jack and Charlotte Woodfin  
Tracye Woodfin  
Woodfin  
Landon Woody  
Yard Works LLC  
Grace Yeuell  
Linda York  
David and Carolyn Young  
Tamara Young-Elmore  
Mr. Jeff Yount  
Lauren Zangardi Haynes  
Garrett and Liz Zaunick

Thank you!

If your name should be on this  
list and isn't, please let us know!  
It may be you are listed under  
Anonymous or that we have just  
made an error in the list. We are  
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of our donors and want to make  
sure we celebrate each of you!  
[development@shalomfarms.org](mailto:development@shalomfarms.org)

